



Affiliate Speakers Bureau

Affiliate Speakers Bureau

The following is a list of our affiliate members who are available for speaking engagements along with a wide range of topics. Speakers will be available at no charge to affiliates and REALTOR® members for speaking engagements.

To have an affiliate speak at your office, please contact the affiliate to schedule your engagement!

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The Greater Hartford Association of REALTORS® (GHAR) is the largest local real estate trade association in Connecticut, serving over 4000 members in the 57 town Greater Hartford real estate brokerage community. The Association provides technology, training, networking and business support to members, and supports a healthy real estate market by upholding high professional and ethical standards through a Code of Ethics, ongoing education and certification programs. As the advocate for the real estate brokerage industry, GHAR is the Voice for Real Estate® in the Greater Hartford region. For more information, call 860-561-1800 or visit www.gharonline.com.

Agent Training

Tiger Home & Building Inspections

Topics:

“New Agent Training for Home Inspections”

“Home Inspection Process”

“Basic New Construction”

“Environmental Issues”

Seminar Length: 1 - 2 hours

Seminar Attendance: Contact Bill Rourke

Speaker Name: Joe DeLaurentis, III

“New Agent Mini General Inspection Info”

Seminar Length: 20 - 30 minutes

Seminar Attendance: Contact Bill Rourke

Speaker Name: Joe DeLaurentis, III

Contact Bill Rourke

O: 203-245-3020 • E: brouke@tigerinspect.com • W: www.tigerinspect.com

Business Planning

Sherwood Inspections

Topics:

“Marketing Your Business”

“Networking”

“Building Your Association to Work for You”

“Making Something from Nothing”

Seminar Length: Contact David Sherwood

Seminar Attendance: Contact David Sherwood

Contact David Sherwood

O: 866-646-9983 • E: david@sherwoodinspection.com • W: www.sherwoodinspection.com

Commercial Services

Tiger Home & Building Inspections

Topics:

“Commercial Inspections”

Seminar Length: 15 - 20 minutes

Seminar Attendance: Contact Bill Rourke

Speaker Name: Joe DeLaurentis, III

Contact Bill Rourke

O: 203-245-3020 • E: brouke@tigerinspect.com • W: www.tigerinspect.com

Environmental Issues

Pillar to Post

Topics:

“Radon in the Air”

Seminar Length: 10 - 40 minutes

Minimum Attendance: 6

Contact Eric Lipkin

O: 860-970-1515 • E: eric.lipkin@pillartopost.com • W: www.pillartopost.com

Sherwood Inspections

Topics:

“Radon”

“Mold”

“Environmental-Radon, Mold, Lead, Asbestos, UFFI and EMF”

Seminar Length: Contact David Sherwood

Seminar Attendance: Contact David Sherwood

Contact David Sherwood

O: 866-646-9983 • E: david@sherwoodinspection.com • W: www.sherwoodinspection.com

Tiger Home & Building Inspections

Topics:

“Well Water/Systems”

“Radon - Air & Water”

“Underground Storage Tanks”

“Electro-Magnetic Fields”

“Asbestos”

“Lead”

“Mold”

“Indoor Air Pollutants”

Seminar Length: 20 - 25 minutes

Seminar Attendance: Contact Bill Rourke

Speaker Name: Joe DeLaurentis, III

Contact Bill Rourke

O: 203-245-3020 • E: brourke@tigerinspect.com • W: www.tigerinspect.com

U. S. Inspect

Topics:

“Environmental Overview: Mold, Radon, UST’s, Asbestos, Lead Paint, CO Well Contaminants. Learn to identify the red flags. How to remediate. What is the cost? How to minimize your risk.”

Seminar Length: 45 minutes

Minimum Attendance: 12

“Environmental Overview and Case Study” All of the above, as well as presentation of an actual case. What happened? Where is the liability?”

Seminar Length: 60 minutes

Minimum Attendance: 12

“Mold, Radon, Aluminum Wiring, EIFS Synthetic Stucco, Polybutylene Plumbing, Composition Board Siding, Termites, Septic Systems, Wells.”

Individual Training Modules, select 1 or more.

Seminar Length: 15 minutes per module

Minimum Attendance: 12

Contact Richard Hall

O: 860-281-4238 • E: rhall@usinspect.com • W: www.usinspect.com

Home Buyer Seminars

Pillar to Post

Topics:

“Home Buyers Seminar”

Seminar Length: 10 - 40 minutes

Minimum Attendance: 6

Contact Eric Lipkin

O: 860-970-1515 • E: eric.lipkin@pillartopost.com • W: www.pillartopost.com

Tiger Home & Building Inspections

Topics:

“Sellers Seminar (preparing your home for sale through inspection & staging) with Agents and Buyers”

“Buyers Seminar (the home inspection process) with Agents and Their Buyers”

Seminar Length: 20 - 25 minutes

Seminar Attendance: Contact Bill Rourke

Speaker Name: Joe DeLaurentis, III

Contact Bill Rourke

O: 203-245-3020 • E: brouke@tigerinspect.com • W: www.tigerinspect.com

Home Inspection

Melandro Home Inspections & Air Testing

Topics:

“New Agents Understanding the Home Inspection and the Report”

“Pre-home Inspections for Sellers for a Quicker Closing”

“Air Testing Procedures for Indoor Air Quality for a Healthy Home”

Seminar Length: 30 - 40 minutes

Contact Tony Melandro

O: 860-202-0762 • E: tmelandro@gmail.com • W: www.MelandroInspection.com

Pillar to Post

Topics:

“What to Expect from a Home Inspection”

“Home Inspections for Pre-listing”

Seminar Length: 10 - 40 minutes

Minimum Attendance: 6

Contact Eric Lipkin

O: 860-970-1515 • E: eric.lipkin@pillartopost.com • W: www.pillartopost.com

Sherwood Inspections

Topics:

“The Standards of a Home Inspection”

“What a Home Inspection Entails”

“How to Prepare a Home for the Home Inspection”

“How a Home Works”

“Back in the Drivers Seat, Having a Home Inspection When Your House is Listed”

Seminar Length: Contact David Sherwood

Seminar Attendance: Contact David Sherwood

Contact David Sherwood

O: 866-646-9983 • E: david@sherwoodinspection.com • W: www.sherwoodinspection.com

Tiger Home & Building Inspections

Topics:

“Changes in Home Inspection Expectations”
“Antique Homes”
“Commercial Inspections”
“Preparing the Home for Sale”
“New Construction Inspections”
“Inspect Stage & Sell”

Seminar Length: 15 - 20 minutes

Seminar Attendance: Contact Bill Rourke

Speaker Name: Joe DeLaurentis, III

Technical Subjects regarding Home Inspections:

“Septic Systems/Leach field Aeration”
“Well Systems”
“HVAC Systems”
“Roofing”
“Wood Destroying Insects”
“Electrical”
“Fireplace/Woodstove/Chimney Systems”
“Plumbing Systems”
“Structural Systems”
“Tank (above ground) Testing Program”

Seminar Length: 20 - 30 minutes

Seminar Attendance: Contact Bill Rourke

Speaker Name: Joe DeLaurentis, III

Contact Bill Rourke

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U. S. Inspect

Topics:

“Prepare Your Seller for the Home Inspection - Learn How to Speed Up a Home Inspection as well as Reduce Your Liability”

Seminar Length: 30 minutes

Minimum Attendance: 12

“Ask the Inspector. Get Answers to All of Your Questions.”

Seminar Length: 45 minutes

Minimum Attendance: 12

“How to Sell a House with a Wet Basement - Don't Lose Another Deal Over a Wet Basement”

Seminar Length: 30 minutes

Minimum Attendance: 12

Contact Richard Hall

O: 860-281-4238 • E: rhall@usinspect.com • W: www.usinspect.com

Mortgages

American Eagle Financial Credit Union

Topics:

“Credit”

“First-time Homebuyers”

“Residential Mortgages”

Speaker Names: Jennifer Cowles, Debra Plourde

Contact: Richard Marinelli

O: 860-568-2020 ext. 5408 • E: richard.m@aefcu.com

Loss Mit Services

Topics:

“Short Sales”

“Best Practices When Representing a Buyer of a Short Sale”

Minimum Attendance: 10

Speaker Name: Sean Wilder

Contact Sean Wilder

O: 860-265-3727 • W: www.ctlms.com

Risk Management

U. S. Inspect

Topics:

“How to Keep Your Broker Out of Court - How Effective Disclosure Helps You Earn More, Keep More and Keep You Out of Court”

Seminar Length: 45 minutes

Minimum Attendance: 12

“Common Red Flags of Disclosure” - Based upon the experience of over 1.5 million inspections, learn about the most common and important disclosure items.”

Seminar Length: 30 minutes

Minimum Attendance: 12

Contact Richard Hall

O: 860-281-4238 • E: rhall@usinspect.com • W: www.usinspect.com

Taxation & Finance

American Eagle Financial Credit Union

Topics:

“Investments”

“Retirement Planning”

“College Planning”

“Tax Planning”

“IRA Roll-overs”

Speaker Names: Diane Brett, Jere Jordan

Contact: Richard Marinelli

O: 860-568-2020 ext. 5408 • E: richard.m@aefcu.com



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