Helpful Consumer Guides

Use the links below to access client-friendly resources on common real estate topics. These guides are provided for general informational purposes and can be shared as helpful reference materials.

Connecticut REALTORS® Consumer Guides

- Agency Relationships
- Deeds & Titles
- Understanding & Protecting Yourself from Title Fraud
- Flood Insurance
- Navigating Multiple Offers
- Seller Disclosures
- State & Local Tax (SALT) Deductions

National Association of REALTORS® Consumer Guides

Note: The NAR Consumer Guides are provided for general informational purposes only and may not reflect Connecticut state laws, regulations, or requirements. Please consult applicable state laws or appropriate state agencies for state-specific information.

Buying a Home

- 10 Questions to Ask a Buyer's Agent
- Alternative Listing Options
- Assistance Programs
- Buyer's vs. Seller's Market
- Buying a Historic Property
- Buying Land and Building a New Home
- Buying Your First Home
- Do You Need Private Mortgage Insurance?
- Escrow and Earnest Money
- Home Inspections
- Mortgage Interest Tax Deduction
- Mortgages and Financing
- Negotiating Written Buyer Agreements
- Offers of Compensation
- Open Houses and Written Agreements
- Overcoming Barriers to Homeownership
- Preparing for Homeownership
- Real Estate Sales Contract Contingencies
- The Appraisal Process
- What Is the VA Home Loan Guaranty?
- What Veterans Need to Know About Buying a Home
- Written Buyer Agreements

Selling a Home

- 10 Questions to Ask a Seller's Agent
- NEW: 8 Tips for Selling Your Home in Winter
- Preparing to Sell Your Home
- Home Selling Tips for Privacy and Safety
- Listing Agreements
- Marketing Your Home
- Seller Concessions
- Steps Between Signing and Closing on a Home
- What Goes Into Pricing Your Home

Homeownership & Community Living

- Homeowners Associations
- Homeowners Insurance
- Understanding Condo Ownership
- Making Your Home More Energy Efficient
- Your Home and Estate Planning
- Property Taxes
- Fire Damage and Policy Coverage

Working with Real Estate Professionals

- Fair Housing
- Hiring a Remodeling Contractor
- REALTORS'® Duty to Put Client Interests Above Their Own
- Working With a Real Estate Attorney
- Real Estate Auctions
- Multiple Listing Services (MLSs)

Moving & Protecting Yourself

- 10 Tips for Packing Smartly for a Move
- How to Protect Against Real Estate Wire Fraud